

## Introduction

The Department of Defense (DoD) and other Federal agencies require all information technology (IT) systems to comply with a host of information assurance (information security) requirements. This includes a host of "building control" systems such as power control/monitoring, HVAC, lighting, card entry, surveillance, etc.

If current or prospective DoD/Federal customers are tossing acronyms your way... RMF, ATO, PIT, CoN, NIST, STIG, and more... what they are really asking is...

## Does Your Product Comply?

To be successful in the DoD/Federal market, you must be able to provide documented evidence of compliance with applicable DoD/Federal information security requirements. BAI offers consulting services to help reach your goals.

## Compliance Survey

Designed to quickly provide information of your product's level of compliance with government security standards. This "short-turn around" service provides a basic view of your product's compliance with applicable DoD/Federal security requirements and a set of practical recommendations for compliance improvement.



## Readiness Assessment

A more comprehensive evaluation with extensive "hands on" testing. BAI reviews documentation at a technical level and conducts interviews with appropriate personnel within your organization to develop a comprehensive plan for testing your product's security functionality and compliance. Deliverables include a Compliance Report and Executive Summary. Documentation is suitable for disclosure to current or prospective DoD/Federal customers.

## Liaison Consulting Services

Designed to help "bridge the gap" between your organization and your current or potential DoD/Federal customers. Our Liaison services are designed to assist you in working with government customers (and potential customers) on security-related matters. Services include pre-post-sales support, assistance to government customers to understand product security features, acting on your behalf as an "in house" security expert during the "full life cycle" of your information assurance evaluation.



### Documentation Development

If compliance analysis of your product (either Compliance Survey or Readiness Assessment) recommends development of additional product documentation, it may be worthwhile to consider using outside assistance rather than diverting your valuable product development or support resources. BAI consultants can develop required documentation at a cost-competitive rate with minimal disruption to your staff.

### Information Security Engineering

If compliance analysis of your product recommends development of additional technical security features, our consultants can provide engineering and testing support. We are experienced in implementation and integration of security technologies such as access control, strong authentication, host-based intrusion detection, encryption, etc.

### Training Services

In addition to consulting services, BAI offers instructor-led training to DoD/Federal agencies and industry partners. We currently offer four-day Risk Management Framework (RMF) training programs, each consisting of a one-day fundamentals class and a three-day in-depth class, in addition to a three-day Continuous Monitoring class. Training is presented on a regularly-scheduled basis at selected locations nationwide, online, and onsite.

### Growing Your Business

At BAI, we specialize in delivering information assurance and compliance services to both product developers and commercial service providers within the industry. We understand the importance of your go-to market strategy and the impact it will have in positioning and growing your business. As a trusted solution provider, we can help your organization accomplish your information security goals both today and tomorrow

### Next Steps

BAI would be pleased to work with you to explore the ways in which our consulting services can be beneficial to your organization and program. Please contact us at 1-800-RMF-1903 (763-1903) or e-mail [rmf@rmfm.org](mailto:rmf@rmfm.org) to schedule a discussion of your requirements.

